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**Areas of Practice**

- China
- India
- International Trade & Investment
- International Trade Litigation
- International Trade Policy & Negotiations
- Russia & the CIS
- WTO Dispute Settlement
- Government Affairs & Public Policy

**Education**

University of Michigan Law School, J.D., *magna cum laude*, 1977, Administrative Editor, Editorial Board, *Michigan Law Review*

Wellesley College, B.A., with honors, 1974, Wellesley College Scholar

**Judicial Clerkships**

Hon. Judge Oliver Gasch, US District Court for the District of Columbia, 1977-1978

**Bar & Court Admissions**

District of Columbia  
 Florida

**Susan G. Esserman**

Susan G. Esserman is a partner in the Washington office of Steptoe & Johnson LLP, where she is Chair of the firm’s International Department. Ms. Esserman provides legal and strategic advice to domestic and foreign clients on expanding access to global markets and represents clients in international trade litigation and dispute resolution matters. She has special experience concerning World Trade Organization (WTO) issues and the US trade laws, based on her previous high-level government positions as a US trade negotiator as well as the decision maker in antidumping and countervailing duty cases. A significant focus of Ms. Esserman's practice involves US-India and US-China matters.

Ms. Esserman previously served as Deputy US Trade Representative, the second ranking official at USTR, with the standing of Ambassador, and she held three additional senior posts at USTR and the Department of Commerce. As Deputy USTR, Ambassador Esserman was responsible for US trade policy and negotiations in the WTO and with Europe, India, Russia, the former Soviet Union, Africa, and the Middle East. As USTR General Counsel, she played a lead role in devising US litigation strategy in the critical early years of WTO dispute resolution.

Ms. Esserman also served as the decision maker in literally hundreds of antidumping and countervailing duty cases as Assistant Secretary of Commerce for Import Administration. During her tenure, she played a lead role in developing comprehensive US antidumping and countervailing duty trade legislation and regulations implementing the WTO Uruguay Round Agreement, which govern US trade cases today. She was also the administrator of the Foreign Trade Zones program. As Acting General Counsel of Commerce, she counseled the Secretary of Commerce and senior Department heads on a wide range of issues, including trade laws, regulatory reform, litigation strategy, ethics, Freedom of Information, congressional reviews and oversight, intellectual property, and procurement issues.

Ms. Esserman is a frequent speaker and writer on trade law and policy, WTO, and India issues.

Prior to her government service, Ms. Esserman was a partner at Steptoe & Johnson LLP where she focused on international trade litigation and policy.

**Noteworthy**

- Received a #1 Ranking in *Chambers Asia 2009 - 2011: Asia's Leading Lawyers for Business*; Asia-wide: International Trade
- Ranked, *Chambers USA 2006 - 2011: America's Leading Business Lawyers*; International Trade: Trade Remedies & Trade Policy (Nationwide)

## Susan G. Esserman

- Noted, *Chambers Global 2006 - 2011: The World's Leading Lawyers for Business*; International Trade/WTO: Global
- Listed, *The International Who's Who of Business Lawyers*; Trade & Customs
- Recommended, *Legal 500 US*; Litigation: International Trade
- Listed in Washington, DC *Super Lawyers 2007 - 2011*
- *Euromoney's* Expert Guide to the Leading Practitioners: China (International Trade) (2011)
- *Euromoney's* Expert Guide to the World's Leading International Trade Lawyers (2007, 2008, 2010)
- *Euromoney's* Expert Guide to the Best of the Best USA (2008, 2010)
- *Euromoney's* Expert Guide to Women in Business Law (2010)

### Select Seminars & Events

Roundtable Discussion with Chairman of the Competition Commission of India (CCI), March 28, 2012

US-India Relations Briefing for Senate India Caucus, Council on Foreign Relations, October 17, 2011

Deepening US-India Economic Engagement, NBR Interview, September 27, 2011

### Selected Publications

Rethinking the WTO, *Forbes Magazine*  
September 4, 2008

New Equations in a New World, *OutlookBusiness* (India)  
April 5, 2008

"The Appellate Body, the WTO Dispute Settlement System, and the Politics of Multilateralism," *The WTO at Ten: The Contribution of the Dispute Settlement System*, issued by the WTO, 2006

The Creative Evolution of World Trade, *Financial Times*  
August 2005

The WTO on Trial, *Foreign Affairs*, Vol. 82, Num.1

**Susan G. Esserman**

February 2003

**Professional Affiliations**

Council on Foreign Relations

Board of Directors, US-India Business Council

US Member, Aspen Institute, US-India Track II Dialogue on Climate Change and Energy

Board of Managerial Trustees, International Association of Women Judges

Board of Directors, Baltimore Symphony Orchestra

Wellesley College Business Leadership Council