



1330 Connecticut Avenue, NW
 Washington, DC 20036
 TEL: 202.429.6292
 FAX: 202.429.3902
 mmoran@steptoe.com

Areas of Practice

International Trade &
 Investment

International Trade
 Litigation

International Trade Policy
 & Negotiations

Worldwide Arbitration &
 Dispute Resolution

WTO Dispute Settlement
 China

Education

University of Michigan Law
 School, J.D., *magna cum
 laude*, 1986, Order of the
 Coif

University of Michigan,
 B.S., 1979

Bar & Court Admissions

District of Columbia

US Court of International
 Trade

US Court of Appeals for
 the Federal Circuit

US District Court for the
 District of Columbia

US Court of Appeals for
 the District of Columbia
 Circuit

Mark A. Moran

Mark A. Moran is a partner in the Washington office of Steptoe & Johnson LLP, where he is a part of the firm's international practice group. His practice centers on international trade litigation, counseling domestic and foreign clients on various trade policy issues and international arbitration.

International Trade

For 20 years, Mr. Moran has successfully litigated numerous high-profile import relief cases under the US antidumping, countervailing duty, and safeguards laws. He is an accomplished oral advocate, and routinely acts as “first chair” counsel in proceedings before all of the US agencies that administer the trade laws, including the International Trade Commission, the Department of Commerce, and the Office of the United States Trade Representative. He also prosecutes appeals from these agencies to the Court of International Trade, Court of Appeals for the Federal Circuit, and binational dispute settlement panels established under the NAFTA. He has an active WTO practice, having advised governments and private sector clients in more than 15 WTO dispute resolution proceedings, and is among the very few private lawyers ever to have argued (successfully) before the WTO Appellate Body.

Recently, Mr. Moran has acted as lead counsel to the Canadian industry in the anti-dumping and countervailing duty cases against imports of softwood lumber from Canada, the most commercially significant trade cases ever filed under the US trade laws. Mr. Moran’s advocacy in the NAFTA proceedings led to the reversal of the International Trade Commission’s injury decision, one of a handful of times the Commission has ever been reversed on appeal in the 27 years it has been deciding cases. He also recently won an important case of first impression at the Court of Appeals for the Federal Circuit involving the proper application of injury and causation standards under the antidumping and countervailing duty laws.

Mr. Moran also advises domestic and foreign corporations, trade associations, and foreign governments on a wide range of trade policy issues. These include planning and implementing lobbying campaigns to secure access to the US market, negotiation of suspension agreements under the US trade laws, interpretation and analysis of WTO agreements, and developing negotiating objectives in bilateral and multilateral trade negotiations. He also assists multinational corporations in developing and implementing international trade and investment strategies.

International Arbitration

Mr. Moran’s international arbitration experience has its roots in one of the largest and most complex cases litigated before the US-Iran Claims Tribunal, where the firm prosecuted claims in excess of \$1 billion on behalf of a consortium of US oil companies. Since then, he has advised and represented clients in connection with arbitrations under the leading institution rules,

Mark A. Moran

including the International Chamber of Commerce, the Stockholm Chamber of Commerce, the American Arbitration Association, and the London Court of International Arbitration. He also has acted as counsel in ad hoc arbitrations under the UNCITRAL Rules, including before the Cairo Regional Centre for International Commercial Arbitration.

Mr. Moran's arbitration cases have involved claims stemming from turn-key construction projects, oil and gas concession agreements, aircraft services agreements, real estate development projects, telecommunications joint ventures, large-scale electric power projects, and international commodity trading.

Noteworthy

- Ranked, *Chambers USA 2011, America's Leading Business Lawyers*; International Trade: Trade Remedies & Trade Policy (Nationwide)
- Named a Top Lawyer in International by *Washingtonian* magazine, 2011
- Received a #1 Ranking in *Chambers USA 2007 - 2010, America's Leading Business Lawyers*; International Trade: Trade Remedies & Trade Policy (Nationwide)
- Noted, *Chambers Global 2007 - 2011, The World's Leading Lawyers for Business*, International Trade/WTO: Global
- Recommended, *Legal 500 US 2009-2010*; Litigation: International Trade
- Listed in Washington, DC *Super Lawyers 2009 and 2010*
- Listed in *Best Lawyers of America 2008-2010* for International Trade and Finance Law
- Listed in *Who's Who Legal* for Trade & Customs (2007 - 2011)
- Named a Leading Lawyer in International Trade by the *Legal Times* in 2007
- *Euromoney's* Expert Guide to the World's Leading International Trade Lawyers (2007, 2008, 2010)
- *Euromoney's* Expert Guide to the Best of the Best (2008, 2010)
- *Euromoney's* Expert Guide to the Best of the Best USA (2008, 2010)

Mark A. Moran

Selected Publications

Claims Under the Administration Procedure Act Before the Court of
International Trade

A General Overview and Analysis of Significant Recent Jurisprudence
March 15, 2007, *University of Pennsylvania Journal of Economic Law*

Professional Affiliations

United States Council for International Business, Committee on Arbitration