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**Areas of Practice**

EU Customs & Export Control  
EU Law  
EU Regulatory Compliance  
Insurance & Reinsurance  
International Regulation & Compliance  
International Trade & Investment  
London & Brussels  
Insurance, Reinsurance & Regulatory Practice

**Languages**

English  
French

**Education**

New York University,  
Master of Comparative Jurisprudence, 1987  
College of Europe Bruges, Belgium, Masters in the Law of the European Communities, 1984  
University of Nantes, France, Law Degree, 1982

**Admitted**

Avocat, Paris Bar

**Guy Soussan**

Mr. Soussan is a partner in the Brussels office of Steptoe & Johnson LLP and a member of the firm's Insurance and International Regulation and Compliance practice groups.

Insurance

With more than 20 years of experience, Mr. Soussan has advised extensively on EU regulatory, legal, tax, antitrust, international trade and compliance issues for insurers, reinsurers, captives, intermediaries and other financial sector entities in all classes of insurance and reinsurance (life, health, property and casualty, etc.) He assists leading international financial groups in pursuing a pan-European expansion strategy and trade associations in securing effective implementation of Single Market rules.

Prior to joining Steptoe, he established and led the EU insurance regulatory practice of another leading law firm in Brussels.

He maintains close contacts with the European institutions and national supervisory authorities and is a frequent contributor to insurance industry and legal publications and a regular speaker at international conferences.

Export Control

Mr. Soussan advises clients on various aspects of EU and French export controls and sanctions regulations, including controls and licensing regimes for both military and commercial products and technologies. He has conducted internal compliance audits, provided assistance on company compliance programs, and counseled clients on the application of the rules to specific transactions. He also provides assistance on EU data protection and privacy issues, including in the context of internal investigations and regulatory compliance. In addition, he advises multinational clients on all aspects of customs law including customs valuation, rules of origin, preferential regimes and post clearance recovery of customs duties.

**Noteworthy**

- Rapporteur Solvency II, in the Financial Services and Company Law Committee of the American Chamber of Commerce to the EU
- *Euromoney's* Expert Guide to the World's Leading Insurance and Reinsurance Lawyers (2008, 2010, 2011)

Avocat, Brussels Bar (E list)

## Guy Soussan

### Select Seminars & Events

“Solvency II on the Horizon – Remaining Challenges,” Annual General Meeting of the International Alliance of Asbestos and Pollution Reinsurers (IntAP) in Cologne, December 7, 2011

“The UK Life Insurance Market” and “European Regulatory Developments,” IFE Life Insurance Conference, November 30, 2011

“Shaking Up the European Insurance Market Through Regulations Workshop,” FERMA Risk Management Forum 2011, October 4, 2011

“US and Global Insurance Regulation: Solvency and Systemic Risk Developments,” American Insurance Association, May 25, 2011

Guy Soussan Speaks at the Association of Bermuda Insurers and Reinsurers: "Implications of Omnibus II for Recognized Third Countries", March 30, 2011

IFE Benelux Life Insurance Conference, January 25, 2011

### Selected Publications

New US Sanctions on the Government of Iran and Iranian Financial Institutions  
February 7, 2012

EU Enhances Sanctions, Targeting Iranian Petroleum, Petrochemical, and Financial Sectors  
January 27, 2012

Reinsurance Update  
August 2011

Reinsurance Update  
June 9, 2011

EU and US Must Agree on Global Supervision Rules  
May 6, 2011, *Insurance Day*

New EU Libyan Sanctions Target Oil and Gas and Clarify Scope of Exemptions  
April 21, 2011

Reinsurance Update  
April 18, 2011

EU Extends List of Parties Subject to Libya Sanctions  
March 16, 2011