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Areas of Practice

China

Corporate, Securities &
Finance

FCPA/Anti-Corruption

Insurance & Reinsurance

China Insurance &
Reinsurance

Reinsurance Litigation,
Arbitration & Counseling

Worldwide Arbitration &
Dispute Resolution

ERISA, Labor &
Employment

Languages

Putonghua

Cantonese

French

Spanish

Education

School of Oriental &
African Studies, University
of London BA Chinese
(Hons)

Manchester Metropolitan
University, L.L.B (Hons)

Susan Munro

Susan Munro is a Partner at Steptoe & Johnson LLP and a member of the International Department based in the firm’s Beijing office.

Ms. Munro has more than twelve years experience advising financial institutions, multinational companies and investment funds on China-related business and investment matters. She regularly assists clients with China market entry and exit strategies, mergers and acquisitions and strategic investments. Ms. Munro has extensive experience of working with foreign financial institutions in China, including foreign insurers and reinsurers, and with multinational companies operating in the chemicals, energy, semiconductor and software industries. She has particular expertise in Chinese employment issues and extensive experience of advising on protection of intellectual property in China.

In addition, Ms. Munro has conducted numerous China-related Foreign Corrupt Practices Act and earnings management investigations, and regularly assists clients with development and implementation of compliance policies tailored for China.

Ms. Munro has been active in Hong Kong and China related arbitrations for several years and has represented clients in disputes before various international arbitration commissions. She also regularly advises clients involved in cross-border litigation involving Hong Kong, China, the UK and other jurisdictions.

Ms. Munro was educated in England and Hong Kong. After graduating in Chinese, she pursued post-graduate studies at Fudan University in Shanghai as a British Council Scholar and is fluent in Putonghua. She trained at the Inns of Court School of Law, London, and was called to the Bar of England & Wales and to the Bar of the Hong Kong SAR, where she practiced as a barrister in the Hong Kong courts. Before joining Steptoe, Ms. Munro worked for a large US law firm in Shanghai for ten years. She is admitted as a solicitor in England & Wales and is licensed by the PRC Ministry of Justice as a Registered Foreign Lawyer.

Select Seminars & Events

Fundamentals of Doing Business in China Webinar, May 29, 2012

Third Party Risk: Performing the correct due diligence to survive a legal challenge when screening third parties in China, Anti-Corruption China Summit, Beijing, November 16, 2011

Washington Briefing - Human Resources in China, US-China Business Council, Washington, DC, October 13, 2011

Susan Munro

Admitted

Solicitor, Supreme Court of
England and Wales

Barrister (nonpractising),
Hong Kong SAR

Duelling With Dragons - Managing Business Disputes in Today's China at
International Arbitration Conference, New York, September 20, 2011

"Wages, the Wealth Gap and Global Manufacturing," Bloomberg China
Conference, London, May 25, 2011

Generations in Arbitration Conference, *Advocacy, Efficiency and Collegiality:
Stepping Stones for the Future of International Arbitration*, Hong Kong, April 4, 2011

Selected Publications

Reinsurance Update
August 2011

Recent PRC Regulatory Developments in RMB Cross-Border Investments
July 18, 2011

Labor & Employment Developments
July 8, 2011

New SAFE Circular 19: Encouraging Round-Trip Investments and
Consolidating Regulation of In-bound and Out-bound Investments
June 29, 2011

Reinsurance Update
June 9, 2011

Reinsurance Update
April 18, 2011

FCPA Year in Review 2010
March 15, 2011

Reinsurance Update
March 2011

Professional Affiliations

Member, Chartered Institute of Arbitrators

Arbitrator, Shanghai Arbitration Commission