



25+ Speakers

100+ Attendees

7 Hours of Networking

4 – 5 December 2018 | St. James' Court, a Taj Hotel | London, UK

UP TO 17.82 CPD CREDITS AVAILABLE

11th Advanced Conference on

CUSTOMS COMPLIANCE

held in Partnership with HMRC



HM Revenue & Customs

The annual gathering for customs compliance leaders, international trade experts and Customs Authorities committed to finding practical solutions to navigate the UK and EU regulatory landscape post-Brexit

Benchmark and Gain Practical Guidance from:

- BT
- BUKL
- Burberry
- Cameron Flow Control Technology (UK) Limited
- Chivas Brothers
- Delphi Technologies
- DHL
- Diageo
- Eaton
- EEF
- Emerson Automation Solutions
- IBM
- Institute of Export and International Trade
- Kuehne + Nagel Ltd
- Open Europe
- Orange Business Services

New for 2018

- » **In-Depth Brexit Sessions** – 5 Hours Dedicated to Providing Clarity on the New Customs Arrangements, Including Insights from the **British Chamber of Commerce and British Ports Association**
- » Insight into how the **New Customs Declaration Service** will operate
- » Discussion on the future of the **Authorised Economic Operator (AEO)**
- » A New Brexit Opportunity, Exploring the Benefits of the **WTO Trade Facilitation Agreement**

Back by Popular Demand

- » **An interactive Q & A Panel with HMRC** to ask your essential customs questions
- » **Expert guidance** from importers and exporters
- » **Customs Café Breakout** – join your peers and take a deep dive into a range of issues facing you as a customs professional
- » **Networking opportunities** with customs experts from a range of industry associations and corporates

Make the most out of your learning and networking experience by attending practical, in-depth and interactive workshops:

Thursday, 6 December 2018

A The Final Countdown: Are You Prepared for Brexit? Ensuring Your Organization is Ready

B Incoterms Rules: Five Ways to Insulate Your Company from Unnecessary Risks

Executive Sponsor:



→ Register Now | C5-Online.com/CustomsHMRC | +44 (0) 20 7878 6888

a C5 Group Company
Business Information in a Global Context

“ Providing Practical Customs and Trade Guidance to Businesses in Readiness for a Post-Brexit environment. ”

Following the UK's decision to leave the EU on 29th March 2019, the customs landscape in the UK and EU is experiencing incredible change. By December we should gain clarity on what form Brexit will finally take, but regardless of this, companies need to be prepared for the customs compliance requirements that could arise once the UK leaves the EU or could face significant disruption to their business operations. As well as potential fines, companies could face substantial delays and large amounts of paperwork to send their goods to the European Continent.

In addition, the customs landscape is constantly evolving with both Authorised Economic Operator Status under review and a new Customs Declaration System coming into force in January 2019. There are also developments in technology to consider as well as key aspects of the UCC to be clarified. These are changes that customs professionals will need to be continually keeping abreast of in order to ensure that their businesses are trading compliantly.

With so many developments in the customs environment, there has never been a more important time for customs and trade experts to meet and discuss the upcoming changes and strategies to ensure minimum disruption to their business operations. C5's customs compliance is the **ONLY** conference held in partnership with HMRC enabling you to benefit from the latest guidance at this critical time.

Highlights for this year include:

- ✓ Meet and hear from senior representatives of HMRC
- ✓ Gain clarity on what will be the UK's trade policy post Brexit
- ✓ Understand the export control challenges facing UK companies
- ✓ Participate in roundtables on the UCC, technology, valuation scenarios, the role of the accountancy officer and more...
- ✓ Network with customs experts from a range of industry associations and corporates

Reserve your space today by calling **+44 (0) 20 7878 6888** or register online at C5-Online.com/CustomsHMRC.

Bring your team and save with our generous team discounts.

Highlighted Feature:



AN ESSENTIAL EVENT FOR:

Vice Presidents/Heads/ Officers/Directors/ Managers of business involved in:

- Customs Compliance
- International Trade
- Global Supply Chain
- Global Indirect Tax
- VAT
- Import
- Logistics
- Finance

In-House Counsel:

- Group General Counsel
- International Trade Counsel
- Import/Export Compliance
- Trade and Regulatory Counsel

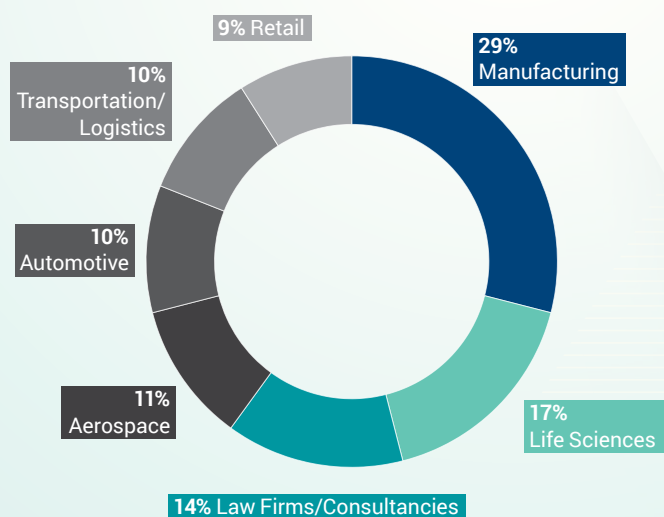
Consultants and Lawyers in Private Practice specialising in:

- Customs and International Trade
- World Trade Management Services
- International Trade and Tax

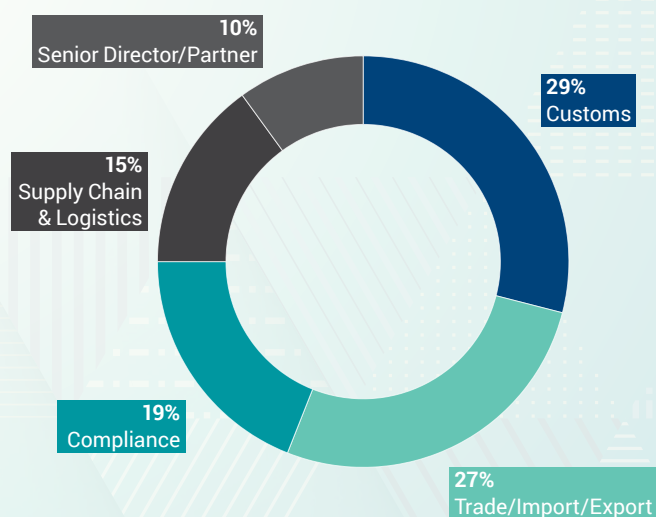
Customs Brokers/ Clearing Agents

C5-Online.com/CustomsHMRC

Breakdown of Industries in Attendance



Breakdown of Job Titles in Attendance



Join the Conversation

@C5Live #CustomsHMRC

International Trade Compliance Experts: Networking Group

Main Conference Day One

Tuesday, 4 December 2018



8:00 Registration and Refreshments

9:00

Chair's Opening Remarks



Mike Bing
Associate Director – Global Indirect Tax (Customs)
Diageo

9:10

Preparing for the New Regulatory Landscape After Brexit: What Customs Arrangement Between the UK and the EU will Exist and How will it Operate?



Liam Smyth
Director – International Trade Facilitation
British Chambers of Commerce



Steve Parker
Customs Europe
DHL



Stephen Booth
Director of Policy and Research
Open Europe



Namali Mackay
Trade Advisor
EEF

- What customs arrangement has been agreed or is likely to be agreed?
- The basic rules of the actual agreement
- How long is the proposed arrangement likely to last, is it likely to be a permanent or transitory state?
- Will the UCC rules be included in UK legislation or will there be changes to it?
- What the next 12 months will bring in terms of the UK exit?
- How can your business prepare for these changes?

10:10

Keynote Address by HMRC

Senior Representative*
HMRC

10:40 Morning Refreshments

11:00

View from Industry: How Companies are Planning and Changing their Business Operations for Brexit



Richard Ballantyne
Chief Executive
British Ports Association



Graham Ide
Head of Trade Management EMEA
Eaton



Mark Johnson
National Customs and Trade Control Director (LON NZ)
Kuehne + Nagel Ltd



Mike Josypenko
Senior Director of Special Projects
Institute of Export & International Trade

- What are companies doing to mitigate the risks and the uncertainty?
- Running Brexit based scenarios
- Working out the costs applicable to a business associated with Brexit
- How do companies protect their ongoing contracts with customers/suppliers in the interim
- What can companies do today to ensure they are not impacted with their customers and suppliers once Brexit occurs?
- What paperwork and requirements will be required?
- How industry expects customs special procedures after Brexit
- What preparations should be complete by now

12:00

Lifting the Lid on the New Customs Declaration Service and How it will Work in Practice

Robert King*
Head of Trade Compliance UK
Leonardo

- The new system and how it is evolving
- Chief/CDS handover, how that has gone and what the plan is there
- How are companies adjusting their internal computer systems to CDS?
- What information will they need to put into the new system?
- How companies will declare goods through the system
- What new services will be in place under CDS?



Very pleased, great event.

CAT UK Services Ltd

Very good opportunity to discuss current topics with my peers and get an overview from the industry on the issues in the industry.

Rockwell Collins



* Speaker will be nominated in September. Please check the conference website for the most updated agenda.

→ Register Now | C5-Online.com/CustomsHMRC | +44 (0) 20 7878 6888

a C5 Group Company
Business Information in a Global Context

14:00

Breakout: Customs Café Begins

The customs café brings delegates together in working groups to discuss in-depth the issues facing you as a customs professional. This is an opportunity to connect with peers and industry leaders and find solutions to the challenges that you are facing. Each participant can choose to join two of the following topics:

A Customs Valuation Practical Scenarios



Hamam Reham
Director, Trade Compliance, Europe
Emerson Automation Solutions

During this practical session, attendees will be presented with a variety of customs valuation scenarios including related party transactions, which the moderator will work through. The session will also look at how customs valuation impacts imports and exports.

B Driving Innovation in Customs Through Developments in Technology



Bob Ellison
Customs and Trade EMEA Compliance Officer
Orange Business Services



Stewart Jeacocke
Global Customs Lead
IBM

The successful leveraging of technology can bring many benefits to customs processes. Find out what sorts of systems and technologies are being utilised, current plans for automation as well as the impact of Blockchain technologies.

C How the Growth in E-Commerce is Changing the Customs Landscape



Denise Valin Alvarez
Director, Global Trade Compliance Group Tax
Burberry

This session will explore how customs procedures and regulations are evolving to keep pace with developments in e-commerce. It will also look at what some of the risks involved in e-commerce are such as valuation and authenticity of goods and how to mitigate them.



“Very useful insights into customs compliance and AEO. Very good networking opportunity with HMRC and across various industries.”

BMW

15:00 Afternoon Refreshments

15:15

Customs Café Continues

A Customs Valuation Practical Scenarios

B Driving Innovation in Customs Through Developments in Technology

C How the Growth in E-Commerce is Changing the Customs Landscape

16:15

MODERATED Q&A SESSION

“Dear HMRC, I have a question...”

Senior Representatives*
HMRC

Back by popular demand, this session will allow participants to ask questions to HMRC. Make sure that your questions get answered by submitting your questions (anonymously if you choose to) by 16th November to g.lloyd@c5-online.com so HMRC can be prepared to address your concerns during this session.

**This session will be held in strict accordance with Chatham House Rules

17:15 Chair's Closing Remarks and Conference Adjourns

CONFERENCE ON DEMAND

Can't take time out of the office? View the conference from the convenience of your home or office. Save money on travel and view the conference according to your own schedule. This Conference recording allows you to view all the authorised sessions and handouts.

The recorded archives of the presentations will be available for you to view after the conference, so you can re-watch sessions, or view any sessions you may have missed.

*Speakers will be nominated in September. Please check the conference website for the most updated agenda.

Join the Conversation



@C5Live #CustomsHMRC



International Trade Compliance Experts: Networking Group

Main Conference Day Two

Wednesday, 5 December 2018



8:30 Refreshments

9:00

Chair's Opening Remarks



Mike Bing
Associate Director – Global Indirect Tax (Customs)
Diageo

9:15

Assessing the Future of AEO Status in Light of Recent Developments



Mark Corby
National UK Customs & Trade Compliance Manager
Kuehne + Nagel Ltd



Susan Morley
Director
Morley Consulting Training Limited

- Joint customs consultative committee – what are their findings and next steps?
- What might trusted trader partnerships look like in the future
- Preparing for AEO Audits – what does it mean in practice?
- The systems and the processes needed to self-audit
- The pros and cons of AEO status
- How might AEO change post Brexit
- What sort of form might AEO take in the future?

10:10

The UK's Trade Policy Post-Brexit: What Will the Future Bring?



Siobhan G. Aarons
Global Customs & Trade Counsel
Delphi Technologies



Yves Melin
Partner
Stepoe & Johnson LL

- UK trade policy alignment (or not) with the EU's
- What should UK trade policy focus on
- Should the UK rethink what FTAs cover?
- What role should business play?

11:00 Morning Refreshments

11:20

US Trade and Customs Developments and its Impact on the UK

Lars Hjelm
Partner
Akin Gump Strauss Hauer & Feld LLP

11:50

Global Trade Compliance: The Importance of a Clear Mission and Vision

Eric E. van der Starre
Trade Compliance Representative
MIC Customs Solutions

- Global Trade Compliance, what should be on your radar?
- The power of a vision, mission and core values
- Vision and Mission, Goals and Objectives: What's the Difference?
- How to define your personal and professional vision/mission?

12:20 Networking Luncheon

13:30

Focus on Brexit and Export Controls: Understanding the Challenges Facing UK Companies



Bruno Jackson
Director, Compliance and Operations
BT



Bob Ellison
Customs and Trade EMEA Compliance Officer
Orange Business Services



Sylvia Coburg
International Manager – Global Customs & Trade, Office of Internal Governance
BUKL, a subsidiary of The Boeing Company

- Trade into Europe – what items are controlled and what licences are required?
- How will export controls change following Brexit?
- Shipments of goods which will be subject to import/export licences
- The legal repercussions which need to be considered when the UK becomes a third country
- The effect of AEO status on export licensing



Join Our Email List to Stay Connected

SIGN UP TO RECEIVE EXCLUSIVE DISCOUNTS, OFFERS AND PROGRAMME UPDATES

C5-Online.com/join-our-email-list/

14:30

A New Brexit Opportunity, Exploring the Benefits of the WTO Trade Facilitation Agreement (WTO TFA)



Tim Cornell
Senior Expert
Cornell Customs Consultancy Ltd

- Future UK Customs Law and Systems
- The increasing importance of AEO in World trade
- The international impact of the WTO TFA
- Where will the UK be in WTO TFA terms post Brexit and where should it be?

15:10 Afternoon Refreshments

15:30

Breakout: Customs Café Begins

The customs café brings delegates together in working groups to discuss in-depth the issues facing you as a customs professional. This is an opportunity to connect with peers and industry leaders and find solutions to the challenges that you are facing. Each participant can choose to join one of the following topics:

A Effectively Managing Your Supply Chain in Light of Brexit



Carl Pinney
Global Trade & Customs Compliance
Cameron Flow Control Technology (UK) Limited
(A Schlumberger Company)

It is critical for companies to assess the viability of their current supply chains and the degree of change needed to maintain a defined cost base after Brexit. This session will examine business practices, review core operating models as well as looking at when to switch suppliers or move suppliers to different markets or renegotiate contracts.

B Practical Considerations Around Permanent Establishment as Defined in the UCC



Arnoud R. Willems
Partner
Sidley Austin LLP

With key aspects of the UCC still being clarified by customs professionals this session will explore areas including what "permanent business establishment" actually means in practical terms for the UCC and how to apply for the customs comprehensive guarantee.

C Compliance and Accounting: How to Work Effectively with the Senior Accounting Officer



Siobhan MacLennan
HMRC Specialist
Chivas Brothers

Senior Accounting Officers have important tax reporting obligations and are personally liable for infringements. This session will explore how they can demonstrate that they are performing the right sort of checks and give the correct certifications.

16:30 Chair's Closing Remarks and End of Conference

Post Conference Workshops

Thursday, 6 December 2018

9:00 – 12:00 (Registration at 8:30)

A The Final Countdown: Are You Prepared for Brexit? Ensuring Your Organization is Ready



Carl Pinney
Global Trade & Customs Compliance
Cameron Flow Control Technology (UK) Limited
(A Schlumberger Company)

At the time of this workshop, the UK will be less than four months away from leaving the EU. By participating in this practical workshop you will benefit from an in-depth look at what companies are doing to prepare.

- Preparing for the current Brexit scenario
- Checklist of what companies need to prepare for
- Practical impact on companies with operations in Europe
- Assessing the impact on your suppliers and supply chain
- Participate in interactive conversation with your peers about practical strategies

13:30 – 16:30 (Registration at 13:00)

B Incoterms Rules: Five Ways to Insulate Your Company from Unnecessary Risks

This workshop provides an opportunity to examine how best to protect your company when using Incoterms Rules.

- Understanding Incoterms Rules: who has liability for the goods and when
- Different uses of Incoterms Rules
- VAT and Incoterms Rules: when and where VAT needs to be paid
- When do non-local buyers trading in the EU need to register for EU VAT numbers
- Export controls and Incoterms Rules: under what circumstances can a seller provide the export licences

About Us:



The C5 Group, comprising C5 in Europe, The Canadian Institute, and American Conference Institute, is a leading global events and business intelligence company.

For over 30 years, C5 Group has provided the opportunities that bring together business leaders, professionals and international experts from around the world to learn, meet, network and make the contacts that create the opportunities.

Our conferences and related products connect the power of people with the power of information, a powerful combination for business growth and success.

Join the Conversation



@C5Live #CustomsHMRC



International Trade Compliance Experts: Networking Group

THANK YOU TO OUR SPONSORS

Executive Sponsor:



You think of customs? We have solutions! MIC Customs Solutions is the worldwide leading provider of global customs software solutions ensuring efficient customs processes and compliance within the legal frameworks in 48+ countries on six continents. Our 700+ multinational clients achieved tremendous cost savings and transparency in the customs supply chain through integrating and automating customs processes. According to a study conducted by an independent market research institute MIC is the number one global customs software provider in the automotive industry with a market share of 26,8%. This reflects MIC's 25+ years' experience exclusively in this sector, but it is strongly growing in other industry sectors as well. MIC's software products are offered as on-premise or as software-as-a-service solution (SaaS). MIC provides one system, one customs database, one user interface, one maintenance and support center – worldwide. www.mic-cust.com

Global Sponsorship Opportunities

C5 works closely with sponsors to create the perfect business development solution catered exclusively to the needs of any practice group, business line or corporation. With over 500 conferences held in Europe, Russia and the CIS, China, India, the US and Canada, C5 provides a diverse portfolio of first-class events tailored to the senior level executive.

To find out how to position your firm as an industry leader by sponsoring this event, please contact **Andy Matthews** on **+44 (0)20 7878 6991** or email **A.Matthews@C5-Online.com**

Upcoming Related Events

7th Landmark Edition
Economic Sanctions & Financial Crime
 14–15 November 2018 | London

5th National Conference on
CFIUS & TEAM TELECOM
 30 January – 1 February 2019 | Washington, DC

Venue:

Book your room now and SAVE!

BOOK NOW

*www.C5-Online.com/CustomsHMRC/Venue

Hotel: St. James' Court, a Taj Hotel
 Address: 54 Buckingham Gate, Westminster, London SW1E 6AF
 Telephone: 020 7834 6655
 Online: C5-Online.com/CustomsHMRC/Venue

3 Ways to Register

ONLINE:
C5-Online.com/CustomsHMRC

EMAIL:
Registration@C5-Online.com

PHONE:
 +44 20 7878 6888

Pricing and Registration Information:

Conference Code: 597X19-LON

	Register & Pay by 7 September 2018	Register & Pay by 26 October 2018	Register & Pay by 4 December 2018
Please add 20% UK VAT to all orders			
Conference Only	£1695	£1845	£1999
(ADD-ONS)			
Workshops: A or B		£300 (Each)	
ALL ACCESS PASS (Conference + Both Workshops)	£2195	£2345	£2499
Conference on Demand Only		£595	
Conference Materials		£350	
<i>All program participants will receive an online link to access the conference materials as part of their registration fee.</i>			

Bringing a Team?	
3 - 4	10% Conference Discount
5 - 6	15% Conference Discount
7-9	20% Conference Discount
10 or more	Call +44 20 7878 6888

Call +44 20 7878 6888 for Group or Special Industry Pricing Options

Terms and Conditions

Payment Policy

Payment must be received in full by the conference date to ensure admittance. All discounts will be applied to the Conference Only fee (excluding add-ons), cannot be combined with any other offer, and must be paid in full at time of order. Group discounts available to 2 or more individuals employed by the same organisation, when registering at the same time.

Delegate Substitutions and Cancellations

You must notify us by email at least 48 hrs in advance of the conference if you wish to send a substitute participant. If you are unable to find a substitute, please notify us in writing no later than 10 days prior to the conference date and a credit voucher will be issued to you for the full amount paid, redeemable against any other C5 conference in the next 12 months. Delegates may not "share" a pass between multiple attendees without prior authorization.

All cancelled conference registrations will be subject to a cancellation fee of £250 and applicable VAT. If the conference currency is EUR or USD a €350 and applicable VAT or \$350 cancellation fee will apply.

Any product extensions (inclusive of workshops, receptions, masterclasses, etc.) will be subject to a cancellation fee of £40 and applicable VAT. If the conference currency is EUR or USD a €50 and applicable VAT or \$50 cancellation fee will apply. If you prefer, you may request a refund of fees paid less the applicable cancellation fee. No credits or refunds will be given for cancellations received within 10 days of the conference start date. No liability is assumed by C5 for changes in program date, content, speakers or venue. C5 reserves the right to cancel any conference it deems necessary and will, in such event, make a full refund of any registration fee, but will not be responsible for airfare, hotel or other costs incurred by registrants.

11th Advanced Conference on

CUSTOMS COMPLIANCE

held in Partnership with HMRC



HM Revenue & Customs

4 – 5 December 2018
St. James' Court, a Taj Hotel
London, UK

C5 Communications Limited
The Tower Building, 11th Floor
11 York Road, SE1 7NX

Attention Mailroom

If undeliverable to addressee, please forward to:
VPs/Heads/Officers/Directors/Managers involved in: Customs Compliance, Indirect Tax, International Trade, Global Supply Chain.
Also Lawyers, Consultants and In-House Counsel involved in Trade

Incorrect Mailing Information

If you would like us to change any of your details, please email Data@C5-Online.com or fax the label on this brochure to **+44 (0) 20 7878 6887**

REGISTRATION CODE



B00-597-597X19.E

Delivered by



Can be recycled



Benchmark and Gain Practical Guidance from:

BT, BUKL, Burberry, Cameron Flow Control Technology (UK) Limited
Delphi Technologies, Emerson Automation Solutions, Orange Business Services

4 – 5 December 2018 | St. James' Court, a Taj Hotel | London, UK

UP TO 17.82 CPD CREDITS AVAILABLE

11th Advanced Conference on

CUSTOMS COMPLIANCE

held in Partnership with HMRC



HM Revenue & Customs